

Branch-to-Branch Purchasing Consistency

A Checklist for Evaluating Pricing, Suppliers, and Purchasing Consistency Across Locations

This checklist helps identify where purchasing inconsistency may be affecting cost control and execution across branches or regions.

✓ Check all that apply:

Different branches pay different prices for the same materials

Pricing varies based on who placed the order or which supplier was contacted

Supplier preferences aren't consistently followed

Preferred vendors exist, but aren't always used in practice

Visibility into purchasing is limited

It's difficult to see what's being purchased across branches or jobs

Negotiated pricing isn't consistently applied

Discounts or agreements don't always carry through to actual orders

Procurement practices vary by location

Each branch handles sourcing and purchasing differently

Exceptions are handled informally

Substitutions or off-contract purchases aren't consistently tracked

Cost comparisons are reactive

Pricing inconsistencies are discovered after the fact, not prevented

If several boxes are checked, purchasing inconsistency may be impacting margins and predictability.



What These Results Typically Indicate

When purchasing varies significantly by branch, it often reflects a lack of shared visibility and support, not a lack of discipline or effort.

Over time, this can lead to margin leakage, inconsistent supplier relationships, and uneven job execution.



How Contractors Are Addressing This

Some contractors are addressing purchasing inconsistency by supporting procurement across branches rather than centralizing control.

Procurement-as-a-Service helps introduce greater consistency in sourcing and pricing while allowing teams to operate locally and respond quickly to job needs.

Raiven delivers Procurement-as-a-Service in a way that improves purchasing discipline without slowing teams down.



Next Step

[Talk With A Raiven Procurement Expert](#)

Explore how procurement support can improve consistency across branches without changing how teams work.